



DSV India Corporate

2015

General DSV India facts and figures

Established in 2006

2014 Annual turnover

\$50 million

DSV India 2014 statistics

White collar employees: 230

Offices:

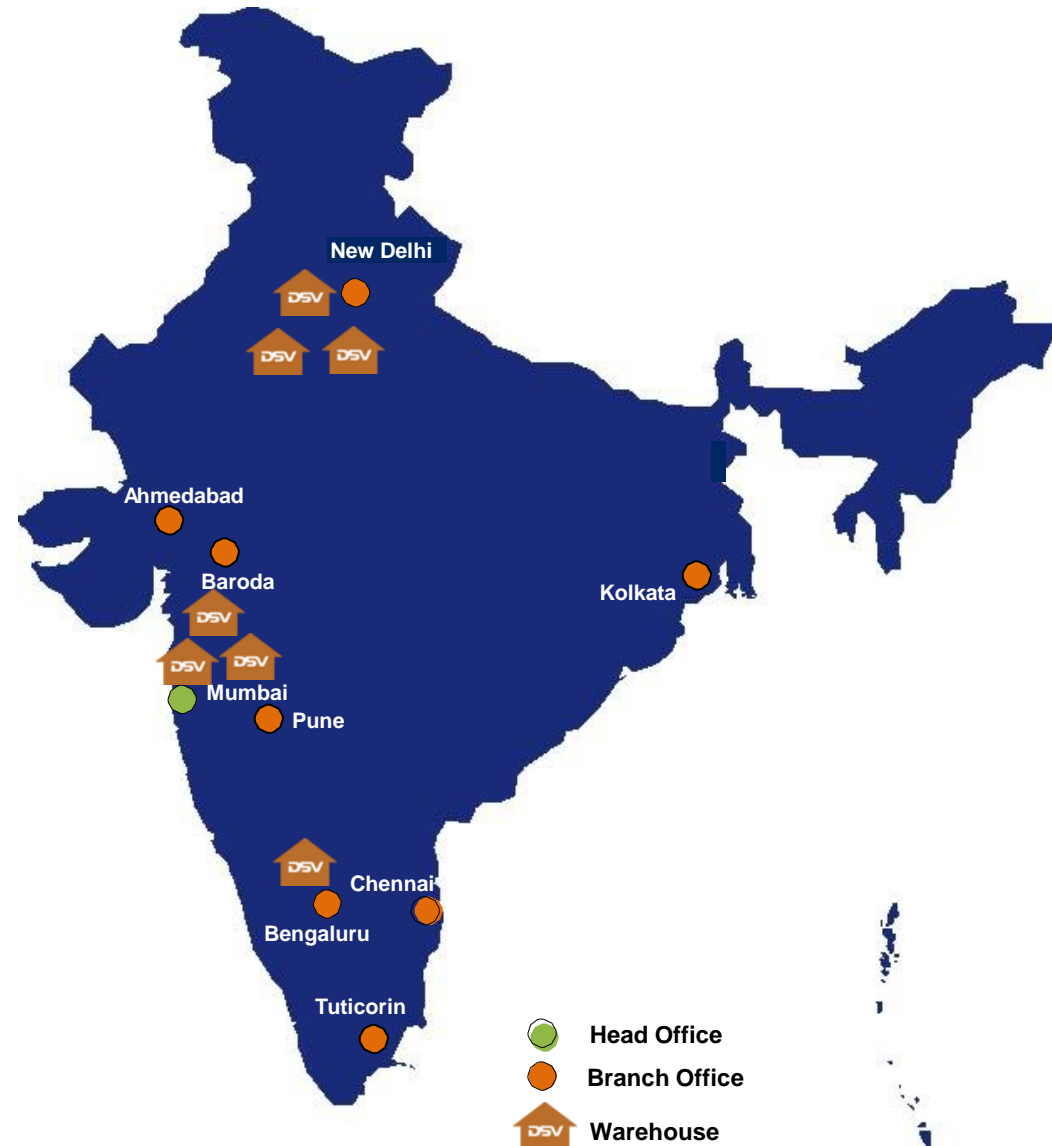
- Mumbai (HQ)
- Delhi
- Ahmedabad
- Baroda
- Pune
- Kolkata
- Bengaluru
- Chennai
- Tuticorin

Own warehouses:

- BLR – 53,000 sq.ft.
- BOM – 14,500 sq.ft
- DEL – 10,000 sq.ft

FTWZ:

- DEL - 1500 sqft. (60 pallets)
- BOM – 6250 sqft. (250 pallets)



DSV Air & Sea Services

AIR FREIGHT

1. Fast and flexible air freight

- Daily departures to all major airports in the world
- Both fixed schedules and creative routing to suit any situation
- Consolidation at own facilities reduce handling and costs
- Full compliance with all transport standards and regulations

2. Special air freight services

- Full and part charter
- Express services
- On-board courier
- Hazardous air cargo

SEA FREIGHT

1. Efficient global sea freight

- Full container loads door-to-door or port-to-port
- Expert handling of special equipment such as dry, temperature-controlled, refrigerated, flat rack and open top containers
- Global network ensures space on the best routes at low cost

2. Special sea freight services

- Non-containerized loads / special equipment
- Break bulk cargo
- Buyer's consolidation cargo consolidates cargo from multiple suppliers
- Hanging garments

Value added to your supply chain

- Transport consultations with our logistics experts finds most efficient routes and services to optimise your specific supply chain
- Comprehensive e-services enhance visibility and transparency of shipments with booking and tracking systems, EDI, e-billing, barcoding and reporting of KPI's
- DSV insurance at competitive rates. We insure with full cover from pick-up to delivery, even for shipments transported by other freight forwarders
- Pick-and-pack, storage, door-to-door and domestic distribution. With our sister organisations, DSV Road and DSV Solutions, we can improve your entire supply chain



DSV India - Additional Services

BACK OFFICE

DSV Mumbai handles the processes quality functions for Bangladesh & Dubai.

- Impart training in Cargowise EDI.
- Trouble shooting technical snags related to software.
- Design and implementation of standard operating process vis-à-vis operational software (EDI).
- Constant endeavor in improvement of current procedures and process.
- Design KPI's and monitor the performance.

CARGO INSURANCE

DSV has arranged a global open cargo policy that can provide insurance for our customers. The benefits of such will be lower overall premiums, better coverage and better service.

Global Cargo Insurance Program benefits:

- Lower overall premium costs
- Better Insurance coverage
- Same or better service from the insurer
- Less referrals and higher limits than locally available

CUSTOM CLEARANCE

Export

All general export clearance i.e.:

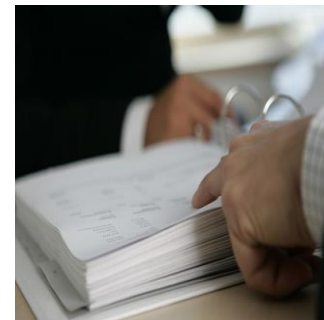
- Factory stuffing
- Factory stuffing using ICD permissions (if own license not available)
- Port loading - as preferred by most shippers.
- Either through own or CFS terminal
- Shipments from SEZ (Special Economic Zone)



Import

All general import clearance i.e.:

- Commodity specific clearances
- HSS (High Seas Sales)
- In bond transfer
- Transfer, storage and Clearance from bonded warehouse
- Import fiscal agent representation

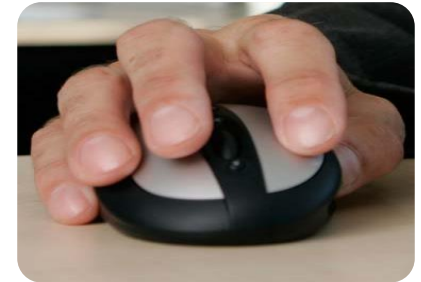


In-house clearing agent.

All custom clearance stages closely monitored by DSV operations staff.

DSV India Contract logistics

Warehousing, distribution and integrated logistics solutions



FTWZ

- Import distribution via FTWZ
- Inventory Management
 - Faster Customs Clearance
 - Kitting & Packing,
 - Palletisation
 - Quality checks
 - Other value added services
- Buyers consolidation for exports
 - Re-packing
 - Re-Export

General Warehousing

- National & Regional DC
 - Inbound to Manufacturing Distribution Centers
- Block & High Rack Storage
- Customs Bonded Warehouses
- Excise Bonded Warehouses
- Returns Management
- Information Tracking

Transportation

- Full Truck Loads
 - Part Loads
- Reefer Full Truck Loads
- Express Air Transport
 - Express Surface Transportation
- Transport Compliance Support
 - Track & Trace
- Transport Insurance

IT Suite

- State of the Art Warehousing Management System, Multi Client-Depot configuration.
- EDI Integration
- Web based visibility
 - Work flow configuration
 - eDoc Storage
- Customer Specific Documentation.

DSV Contract Logistics Offer

Infrastructural support through FTWZ allows you following benefits:

Import	Export	Re-export
Loaded container is picked up directly from port – no CFS, Ground rent charges.	Immediate export benefits (Duty drawback, DEPB Credits etc.) after entering FTWZ for export.	100% Income Tax exemption over profit attributed to value addition activities like packing, labeling, assembling etc.
24 / 7 customs clearance	Forward & reverse logistics	Exemption from Customs & Stamp duty.
Duty deferment up to 5 years	Procurement of the packing material entering the FTWZ will be treated as exports.	Country of origin / Identity of manufacture.
Exemption on Stamp Duty and Franking	Local Tax Exemption (e.g. CST, Sales Tax, Excise & VAT	Ability to leverage India as a Regional / Global Distribution Hub.
Service Tax exemption of 10.30% on all services availed inside Free trade warehousing zone	Service Tax exemption of 10.30% on all services availed inside Free trade warehousing zone	Service Tax exemption of 10.30 % on all services availed inside Free trade warehousing zone
Possibility of Exemption of Special Additional Tax 4%, Value Added Tax and Central Sales Tax	Quality control capability prior to custom duty-payment.	-
Facility of re-invoicing	Facility of re-invoicing	Facility of re-invoicing



DSV IN Core Tradelanes

Incase your focus is majorly on a specific tradelane, develop it further with the help of DSV IN core tradelanes

Italy



China



USA



Germany



Denmark



UK



Spain



France



Africa



Our tradelane specialists, guide you with the nuance of each country and advice tailor made solutions thereby ensuring seamless service between key international markets.

Why is DSV the right partner?

Flat Organizational Structure

- ✓ Proactive involvement of Senior Management
- ✓ Innovative and flexible people
- ✓ Global key account structure
- ✓ Single point of contact

Strong Global Presence

- ✓ Solid financial background
- ✓ One-stop-shop model
- ✓ Independency of divisions

Quality First Approach

- ✓ Long-term commitment focus
- ✓ Reliable partner

Special Services

- ✓ Cargo Supervision
- ✓ Port and Road Surveys
- ✓ Logistics feasibility studies



DSV Strengths

GLOBAL STRENGTHS

- Known in overseas destinations.
- Procedures as well as key contacts for import handling in place.
- Uniformed global handling procedures.
- Proved track record for performance and report.
- Global focus.

INDIA STRENGTHS

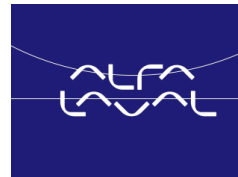
- Staff empowerment – front line decision taking.
- Flat organization direct management involvement and ownership.
- Prompt to change and implement new procedures.
- Innovative and proactive approach.

NETWORK STRENGTHS

- Unified IT developments.
- Global advantage of newly developed procedures / SOP's.
- Consolidated deliveries at destination leading to:
 - 1) Reduced costs.
 - 2) Lower environmental impact.
 - 3) Less administration costs.



DSV India Reference





Thank you

For more details you can log into our website www.dsv.com/in